

YOUR LOCAL PARTNER

Mozambique

Do you want to expand your business? Are you looking for the right partner to support you? Societe Generale Moçambique is the partner you are looking for when doing business in Mozambique. Societe Generale Moçambique will work with you to achieve your business objectives, including your international trade transactions.

ABOUT THE COUNTRY

With an annual growth rate of 7% for the last twenty years, Mozambique is one of the most dynamic African economies attracting every year important FDI flows.

Its geographic location and extended coastline on the Indian Ocean (over 3,000km) makes it a major logistics corridor for landlocked Southern African countries.

The country's development requires important projects in infrastructures, transportation, and in the food and energy industries, with hydroelectricity, coal and of course gas fields that were discovered in the north of the country.

Mozambique has been a presidential democracy since 1994, with a 5-year term renewable once. Portuguese is the official language; there are also strong South-African and Anglo-Saxon influences (member of the Commonwealth).

IDENTITY CARD

Capital: Maputo

Area: 799,380 sq.km

Population: 28 million

Local currency: Metical (MZN)

GDP/Capita: \$419/hab

PPP/Capita: \$1, 228/hab

Growth rate: 4.5 %

Inflation rate (average): 16.7 %

Budget balance/GDP: -5.8 %

Current account/GDP: -33.5 %

External deficit/ GDP: 69.5 %

Rating: CC by S&P, Caa3 by Moody's

Economic sectors (as of % GDP):

Services 53.2 %, Agriculture 25.2 %, Industry 21.6 %

Export partners:

Netherlands 29.8 %, South Africa 18.3 %, India 10.6 %, Singapore 4.6 %

Import partners:

South Africa 30.1 %, China 12.5 %, Netherlands 7.3 %

Time zone: UTC/GMT +2h

Language(s): Portuguese

For more information:
www.import-export.societegenerale.fr

SOCIETE GENERALE MOÇAMBIQUE



At the beginning of October 2015, Societe Generale bought a 65% participation in the capital of a local bank (MCB Mozambique) which has since been renamed Societe Generale Moçambique.

Societe Generale Moçambique is already able to support its customers both in their daily lives and in their investment projects due to its close relationship with them and its ability to offer personalised solutions. SG Moçambique's ambition is to offer optimum service quality.

Because it belongs to a large international group, Societe Generale Moçambique has a unique position on the national market compared to Portuguese and South-African group subsidiaries whose international networks are not as developed as SG's.

2 BRANCHES

1,396 CUSTOMERS with

163 CORPORATES

116 EMPLOYEES



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| SOCIETE GENERALE MOÇAMBIQUE PRODUCTS AND SERVICES

DAILY BANKING

- › CURRENT ACCOUNT in local currency (MZN), as well as the main international currencies for both residents and non-residents
- › DOMESTIC MEANS OF PAYMENT: cheques, transfers (including real-time transfers), direct debits, cash collection and transportation, mass transfers (salaries and providers)
- › ELECTRONIC PAYMENT SERVICES: Visa Electron, electronic payment terminals
- › INTERNATIONAL SERVICES: international transfers, documentary credit, SBLC, cash exchange
- › ELECTRONIC BANKING AND CASH MANAGEMENT: Societe Generale Moçambique has its own internet banking services offering total security (token and double signatures) for all domestic operations including mass transfers

SAVINGS AND INVESTMENTS

- › TERM DEPOSITS: 1 month to 1 year, in MZN and USD

FINANCING SOLUTIONS

- › FUNDING THE OPERATING CYCLE: overdraft facilities, documentary credit discounts, campaign credit, short-term loans, financial guarantees
- › BILLING: partial outsourcing of A/R portfolio
- › INVESTMENT FINANCING: medium and long-term loans in local currency
- › INVESTMENT BANKING: structured finance, project finance, syndication

STAFF BENEFITS

- › PREMIUM AREA for top corporate management
- › DEDICATED RM

| WHAT TO KNOW

STARTING BUSINESSES

Foreign investment is crucial for the country's development.

Anyone of any nationality can set up a business. The process is relatively simple as long as you ask for advice. There is no legal obligation to have a local partner.

The CPI Investment Promotion Centre is the main entry point and is mandatory for capital investments. It grants preferential tax and duty rates on a case-by-case basis, depending on the investment amount, the line of business and the location of the project.

Investments are also subject to approval by the Central Bank, failing that it is not possible to repatriate capital and dividends.

FOREIGN EXCHANGE CONTROLS

Meticals (MZN) are non-convertible and subject to strict foreign exchange controls.

The presentation of comprehensive documentation is required for any import payment (contracts, bills, customs documents). At least 50% of export revenues must be converted to the local currency.

It is possible to have local accounts and make local payments in foreign currencies.

FOREIGN CURRENCY CREDIT

Foreign currency credit to a domestic bank is only allowed upon presentation by the borrower of an export contract whose amount and length are at least equal to the amount of the loan.

Financing by foreign banks or the head office requires the approval of the Central Bank who only authorises projects presenting a major interest for the country.

TAX LAW

The corporate tax rate is 32%. There is a 20% retention tax on interests, dividends, royalties and management fees. There are no accords between Mozambique and France preventing double taxation.

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